

EXHIBITING COMPANY DETAILS

Exhibition Order Forms received after 30 June 2020 will be considered only if space continues to be available.

Exhibitor Company Name:

Address:

City: State: Post / Zip Code:

Country: Telephone:

Contact Name: Job Title:

Contact Telephone: Contact Email:

Are you the primary contact for this company's participation in **LAND FORCES 2020**? YES NO (If "NO" please nominate the contact for all event correspondence)

Contact Name: Job Title:

Contact Telephone: Contact Email:

INVOICE DETAILS

Invoices should be directed to: Exhibiting Company details Alternative address (please complete fields below)

Company Name:

Purchase Order Number (if applicable):

Address:

City: State: Post / Zip Code:

Country:

Telephone: Email:

Contact Name: Job Title:

EXHIBITION ORDER

The above named Exhibitor hereby applies to Aerospace Australia Limited to exhibit at the **LAND FORCES 2020** Exposition in accordance with the Agreement Terms herein and orders the following Exhibition Space or Exhibition Stands at the exhibition charges specified below:-

Raw Space	Early Bird Rate By 30 April 2020	Regular Rate From 1 May 2020	
Ground Floor Space	AUD\$765 per sqm	AUD\$835 per sqm sqm (total area) = AUD\$
Upper Storey on stands over 70sqm	AUD\$475 per sqm	AUD\$575 per sqm sqm (total area) = AUD\$
Shell Scheme	Early Bird Rate By 30 April 2020	Regular Rate From 1 May 2020	
Number required	AUD\$7,600 each	AUD\$8,400 each	= AUD\$
<small>(compulsory shell scheme) Inclusive of shell scheme walls, carpet, 1 x 10 amp power point, 2 x spotlights, fascia with company name. Each unit 3m x 3m (9sqm)</small>			

AUSTRALIAN SMALL BUSINESS

Restricted to Australian small businesses (being Australian firms, resident and operating in Australia, employing less than 50 people, with less than A\$25 million in annual turnover and with majority Australian ownership).

Shell Scheme		
Limited to 1 per company	AUD\$3,800	= AUD\$
Showcase Pod		
Limited to 1 per company	AUD\$1,250	= AUD\$

AGREEMENT TERMS

- The Exhibitor hereby acknowledges and agrees that, if this Exhibition Order is accepted by Aerospace Australia Limited (hereinafter called the "Organiser") and upon such acceptance, a binding agreement will arise between the Exhibitor and the Organiser on the terms and conditions set out herein and the Exhibitor will thereupon be liable for the payment to the Organiser of the exhibition charges specified in the Exhibition Order.
- The Exhibitor acknowledges that, if this Exhibition Order is accepted, the Organiser will notify the Exhibitor in writing of such acceptance. For the purpose of these Agreement Terms, the issuing of an invoice by the Organiser to the Exhibitor in respect of such Exhibition Order shall be deemed to be sufficient notification to the Exhibitor by the Organiser of the Organiser's acceptance of the Exhibition Order.
- (i) If such notification of acceptance occurs on or before 31 May 2020, the Organiser will invoice the Exhibitor for the deposit of fifty per cent (50%) of exhibition charges which the Exhibitor hereby agrees to pay to the Organiser within thirty (30) days of invoice for such deposit. The Organiser will also invoice the Exhibitor for the balance of fifty per cent (50%) of exhibition charges which the Exhibitor hereby agrees to pay to the Organiser by 31 July 2020.
 (ii) If such notification of acceptance occurs on or after 31 May 2020, the Organiser will invoice the Exhibitor for the full amount of the exhibition charges which the Exhibitor agrees to pay forthwith upon invoice for the same.
 (iii) Payment by the Exhibitor within the times specified in subparagraphs (i) and (ii) hereof will be fundamental terms to be complied with by the Exhibitor pursuant to the said agreement between the Exhibitor and the Organiser.
- This Exhibition Order may not be cancelled, withdrawn or varied by the Exhibitor without the express written approval of the Organiser. Unless otherwise agreed by the Organiser, in the event of such cancellation by the Exhibitor or withdrawal by the Exhibitor from **LAND FORCES 2020**, the full amount of the exhibition charges applicable to this

Exhibition Order will immediately become due and payable by the Exhibitor to the Organiser.

5. The Exhibitor agrees that the Exhibitor will be bound by the General Conditions of Exhibition published by the Organiser in respect of the **LAND FORCES 2020** Exposition and the Exhibitor, together with the Exhibitor's employees, servants, agents and/or contractors, will be bound by the Exhibition Regulations from time to time promulgated by the Organiser (including all amendments to such Regulations from time to time made by the Organiser) and all other directions and instructions that may be issued by the Organiser or its officials. (The said General Conditions of Exhibition are included with this Exhibition Order).

6. The Exhibitor hereby agrees to indemnify the Organiser (and its members, officials, servants and agents) against all loss or damage which they or any of them may sustain as a result of any non-compliance by the Exhibitor or by the Exhibitor's employees, servants, agents or contractors with the General Conditions of Exhibition, the Exhibition Regulations (as amended) and any other instruction or direction that may be issued by the Organiser or its officials.

Signed for on behalf of the Exhibitor by the undersigned who is a person duly authorised by the Exhibitor for this purpose:

Signature: _____
 Name of Signatory: _____ Title: _____ Date: _____

Telephone: _____ Email: _____

Please return to: Exhibition Secretariat, Aerospace Australia Limited
 PO Box 4095 Geelong Victoria 3220 Australia Email: expo@amda.com.au

1. ORGANISER

In these General Conditions of Exhibition, the term "Organiser" refers to Aerospace Australia Limited (ABN 63 091 174 787).

2. LAND FORCES 2020

In these General Conditions of Exhibition, the term "LAND FORCES 2020" refers to the International Land Defence Exposition (called *LAND FORCES 2020*) conducted by the Organiser.

3. ACCEPTANCE OF EXHIBITION ORDER

The Organiser reserves the right to decline any Exhibition Order.

Within a reasonable period of time from receipt by the Organiser of the Exhibition Order Form signed by or on behalf of the Exhibitor, the Organiser will notify the Exhibitor in writing as to whether or not such Exhibition Order is accepted by the Organiser.

Until such written notification to the Exhibitor by the Organiser of the Organiser's acceptance of the Exhibition Order, no binding legal commitment shall be deemed to arise on the part of the Organiser.

The issuing of an invoice by the Organiser to the Exhibitor in respect of such Exhibition Order shall be sufficient notification to the Exhibitor by the Organiser of the Organiser's acceptance of the Exhibition Order.

4. PRICES

All prices are in Australian dollars (AUD\$) and include Goods and Services Tax (GST).

The Organiser reserves the right to vary prices at any time prior to the opening of *LAND FORCES 2020* if either:

- there are significant increases in the rate of Government taxes or duties, or
- there are significant increases in the Organiser's costs in connection with conducting *LAND FORCES 2020*.

5. DEPOSIT

The Deposit is payable by the Exhibitor as security for the Exhibitor's performance of its obligations.

Without prejudice to any other rights or remedies available to the Organiser, the Organiser may (and is irrevocably authorised by the Exhibitor to) apply the Deposit in satisfaction (or part satisfaction) of any amounts payable by the Exhibitor, including (without limitation) the exhibition charges payable, any withdrawal, cancellation or postponement charges payable, or any losses, damage, liabilities, costs or expenses the Organiser suffers arising out of any default by the Exhibitor.

6. ALLOCATION OF SPACE

Exhibition space will be allocated by the Organiser to meet considerations of the exhibition layout and any height restrictions.

The Organiser, where possible and without any obligation, will endeavour to allocate exhibition space and positioning in accordance with priority of receipt of Exhibition Order Forms.

The Exhibitor will be notified of its exhibition space allocation following the closing date for receipt of Exhibition Order Forms.

The Organiser reserves the right, at the discretion of the Organiser, to vary exhibition space allocations and positions at any time.

7. PROHIBITION ON ASSIGNMENT

No part of any space allotted to the Exhibitor may be transferred, assigned, sub-let or shared with any other Exhibitor or any other person or corporation or entity without the prior written consent of the Organiser.

8. PRESENTATION OF EXHIBITS

The Exhibitor is required to maintain and staff its exhibits and stands throughout the complete period of *LAND FORCES 2020*.

9. VARIATION

The Organiser reserves the right to make any alterations that may be considered reasonably necessary to the nature, method of construction, positions, size of exhibition pavilions, exhibition stands or other exhibition structures or facilities or to make other variations considered reasonably necessary by the Organiser in connection with *LAND FORCES 2020*.

10. REGULATIONS

The Organiser will promulgate Exhibition Regulations for the reasonable conduct of *LAND FORCES 2020*.

The Exhibitor, its agents, contractors and respective Personnel will be subject to, comply with and be bound by the Exhibition Regulations.

The Organiser may at any time promulgate such amendments to the Exhibition Regulations, as the Organiser may consider reasonable for the conduct of *LAND FORCES 2020*, and such amendments will be binding on the Exhibitor, its agents, contractors and their respective Personnel.

To the extent of any inconsistency between the Exhibition Regulations and the General Conditions of Exhibition, the provisions of the General Conditions of Exhibition shall prevail.

11. CONTROL

The control of all aspects of *LAND FORCES 2020* is vested in the Organiser.

The decisions of the Organiser and its duly authorised officials shall be binding on all Exhibitors, participants, contractors and their respective Personnel.

The Organiser shall in its absolute discretion have the right without appeal to resolve any dispute in relation to *LAND FORCES 2020* arising from any cause not the subject of an express provision of the Exhibition Regulations or the General Conditions of Exhibition.

PRIVACY STATEMENT

We respect the privacy of individuals and only collect personal information about individuals for the purpose of undertaking activities in respect of coordinating and hosting the 2020 Chief of Army Seminar and the associated *LAND FORCES 2020* Exposition; including: - extending and processing invitations to attend or participate in our events and activities; managing admission to our events and activities; publication of events programs; marketing and sales; debtor and creditor transactions; sponsorship; promotion of future Chief of Army Seminar's or similar events; and promotion of future Land Forces Expositions or similar events. In addition to the above mentioned purposes, the Department of Defence may also use your personal information for security purposes.

If you do not wish to continue receiving marketing communications from us or do not want your personal information disclosed to third parties please contact us at the following address:-

Aerospace Australia Limited (ABN 63 091 174 787): PO Box 4095, Geelong, Vic 3220 Australia Telephone: 03 5282 0500 Facsimile: 03 5282 4455 Email: privacy@amda.com.au Website: www.landforces.com.au

12. ACCESS TO LAND FORCES 2020

The Organiser reserves the right (but shall not be under any obligation) to control entry and access to *LAND FORCES 2020* and (without limiting the generality thereof) to:

- promulgate Conditions of Entry,
- to refuse entry to any person, to require any person to leave the venue and to physically remove any person from the venue,
- to search all persons entering or at the venue,
- to search all bags, luggage, receptacles, clothing, promotional materials, exhibits, stands, equipment, personal property and effects entering or at the venue, and
- to require the removal of (or to remove) any bag, luggage, receptacles, clothing, promotional material, exhibits, stands, equipment, personal property, effects or other items from the venue.

13. LIABILITIES AND INDEMNITIES

To the extent permitted by law: -

- The Exhibitor, its contractors and their respective Personnel participate in *LAND FORCES 2020* at their own risk;
- No liability will be accepted by the Organiser, its Related Bodies Corporate or their respective Personnel for loss or damage to any exhibit, equipment or other property of the Exhibitor, its contractors or their respective Personnel at any time. (It is recommended that Exhibitors insure their exhibits or other equipment against such loss or damage, including risk of theft, fire, storm, flood and tempest).
- No liability will be incurred or accepted by the Organiser, its Related Bodies Corporate or their respective Personnel to the Exhibitor, its contractors or their respective Personnel (and the Organiser, its Related Bodies Corporate and their respective Personnel will be released from all liability to the Exhibitor, its contractors and their respective Personnel) in respect of direct or indirect damage, loss or injury to person or property, howsoever caused, arising from: -
 - acts or omissions of any person, corporation or entity other than acts or omissions directly and personally committed by the Organiser, its Related Bodies Corporate or their respective Personnel,
 - theft, malicious damage, terrorism or other unlawful acts,
 - fire, storm, tempest, wind, flood or other weather-related occurrence,
 - acts or omissions by visitors, patrons, attendees, invitees, Exhibitors, contractors, suppliers, licensees, performers or other Participants involved with, in or at *LAND FORCES 2020*, or
 - acts or omissions of trespassers upon the venue for *LAND FORCES 2020* or any part or element thereof;
- Except where the damage, loss or injury to property or person is: -
 - directly caused by unlawful or negligent act or omission directly and personally committed by the Organiser, the Organiser's Related Bodies Corporate or their respective Personnel, or
 - a direct consequence of a breach by the Organiser of these General Conditions of Exhibition, the Exhibitor will indemnify, release and hold harmless the Organiser, the Organiser's Related Bodies Corporate and their respective Personnel against and from all claims for direct or indirect damage, loss or injury to property (including the Exhibitor's own and that of third parties) or persons, howsoever and by whomsoever caused, arising out of or related to the participation by the Exhibitor, its contractors or their respective Personnel in or at *LAND FORCES 2020*.
- The Exhibitor will indemnify and hold harmless the Organiser, the Organiser's Related Bodies Corporate and their respective Personnel against and from all direct or indirect damage, loss or injury to property (including the Exhibitor's own and that of third parties) or persons (and all claims in relation to such damage, loss or injury) caused by the Exhibitor, its contractors or their respective Personnel or, without limiting the generality of the foregoing, caused by or arising from: -
 - breach by the Exhibitor of any provision of the Exhibition Order or these General Conditions of Exhibition, or
 - non-compliance by the Exhibitor, its contractors or their respective Personnel with the provisions of any Exhibition Regulations promulgated by the Organiser in respect of *LAND FORCES 2020*, or
 - any negligent or wrongful act or omission of the Exhibitor, its contractors or their respective Personnel.

14. EXHIBITOR'S INSURANCE

The Exhibitor must obtain or provide insurance protection for all third party risks and ensure that the Organiser, its Related Bodies Corporate and their respective personnel are named as insureds in the insurance policy covering the Exhibitor's participation in *LAND FORCES 2020*.

The minimum insurance protection which the Exhibitor is required to obtain or provide in respect of its participation in *LAND FORCES 2020* is to be whichever is the higher of:

- the existing third party insurance of the Exhibitor; or
- an amount not less than ten million Australian dollars (A\$10,000,000) for any one accident or occurrence.

15. WITHDRAWAL BY EXHIBITORS

In the event of the Exhibitor's withdrawal from *LAND FORCES 2020*, all payments made by the withdrawing Exhibitor shall be forfeited and the Organiser shall be entitled to recover from the Exhibitor all sums remaining unpaid by the Exhibitor to the Organiser.

The Organiser may endeavour to re-book any exhibition space, stand, facility, product or service ordered by the withdrawing Exhibitor. However, any such re-booking will not entitle the withdrawing Exhibitor to a refund of payment made, or a release from, any sums for which the withdrawing Exhibitor has become liable.

16. CANCELLATION OF EVENT

In the event of cancellation of *LAND FORCES 2020* or any part thereof for any reason whatsoever, the Organiser shall not be under any liability whatsoever for any expenditure, loss or liability incurred by the Exhibitor and the Organiser shall be entitled to retain all sums paid by the Exhibitors or such part thereof as the Organiser, in its absolute discretion, considers necessary to cover the Organiser's expenses incurred with *LAND FORCES 2020*.

17. VENUE, DATE AND TIMING

The Organiser reserves the right to change the venue, vary the dates, alter the timing or vary the duration of *LAND FORCES 2020* at its absolute discretion.

In the event of change in the venue, dates, timing or duration of *LAND FORCES 2020* for any reason whatsoever, the Organiser shall not be under any liability whatsoever in respect of any expenditure, loss or liability incurred by the Exhibitor, the Organiser shall be entitled to retain all sums paid by the Exhibitor to the Organiser and the Organiser shall be entitled to recover from the Exhibitor all sums remaining unpaid by the Exhibitor to the Organiser.

18. SEVERANCE

If any provision contained in these General Conditions of Exhibition shall be judged by a Court of competent jurisdiction to be either void or unenforceable, that provision shall be severed from these General Conditions of Exhibition to the extent to which it is void or unenforceable and the validity or enforceability of the remaining provisions shall not thereby be affected and the remaining provisions of such General Conditions of Exhibition shall continue in full force and effect.

19. APPLICABLE LAW

The interpretation, construction, performance and adjudication of all legal relationships between the Exhibitor and the Organiser shall be subject in all respects to the laws applicable in the State of Queensland, Australia.

All Exhibitors submit themselves irrevocably to the exclusive jurisdiction of the Courts of Queensland and the Courts of the Commonwealth of Australia having jurisdiction in that State.

20. INTERPRETATION

In these General Conditions of Exhibition:

- Words importing the singular number shall include the plural number and vice versa;
- Words importing any gender shall include each other gender and the neuter;
- Where any Exhibitor consists of more than one person or corporation or entity or any combination of the preceding the liability of such persons or corporations or entities or combination thereof shall be joint and several;
- The term "Related Bodies Corporate" has the meaning provided in section 50 of the Corporations Act 2001 (Cth) and, in connection with the Organiser, shall include - Aerospace, Maritime, Defence and Security Foundation of Australia Limited (ABN 97 003 774 838);
- The term "Personnel" shall mean: -
 - In reference to the Organiser and the Organiser's Related Bodies Corporate, the members, directors, officials, officers, staff, employees, consultants, agents and volunteers of the Organiser or the Organiser's Related Bodies Corporate; and
 - In reference to Participants in *LAND FORCES 2020* (other than the Organiser or the Organiser's Related Bodies Corporate), the Participant's members, directors, officers, officials, servants, employees, volunteers and agents and any person who participates in, or performs work or carries out duties associated with *LAND FORCES 2020*;
- The term "Participants" shall mean those persons, corporations and entities who are involved in *LAND FORCES 2020* other than the Organiser or the Organiser's Related Bodies Corporate.
- The term "Australian Small Business" shall mean an Australian firm, resident and operating in Australia, employing less than 50 people, with less than A\$25 million in annual turnover and with majority Australian ownership.